

DOING BUSINESS WITH GSA



The Office of Small & Disadvantaged Business Utilization (OSDBU)
Advocating for our Nation's Small Businesses

TOPICS

- **AGENCY OVERVIEW**
- **GSA MULTIPLE AWARD SCHEDULES (MAS)**
- **SMALL BUSINESS RESOURCES**

AGENCY OVERVIEW

AGENCY OVERVIEW

The U.S. General Services Administration (GSA) is one of the federal government's largest buyers, contracting for billions of dollars' worth of products and services each year for its U.S. government "customers." These customers include most agencies of the executive, judicial, and legislative branches and federal government and military facilities worldwide.

GSA rents, builds, furnishes, and maintains government offices and buys products ranging from pens to state-of-the-art computers. GSA also contracts for services as varied as trash removal and information technology.

www.gsa.gov

Mission-
"Deliver value and savings in real estate, acquisition, technology, and other mission-support services across government."



Buying & Selling

Explore options for buying from or selling to the government.



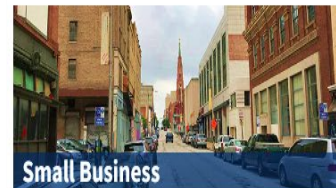
Real Estate

Find information related to GSA leased and owned buildings.



Policy & Regulations

Get policy advice based on travel, management or acquisition regulations.



Small Business

Become a contractor or subcontractor and pursue opportunities to sell to the government.



Travel

Get travel reimbursement rates such as per diem, meals and incidental expenses, and mileage.



Technology

Purchase IT or telecommunications using solutions like Schedule 70, Federal Relay or Governmentwide Acquisition Contracts.

Public Buildings Service (PBS)

As the landlord for the civilian federal government, PBS acquires space on behalf of the federal government through new construction and leasing, and acts as a caretaker for federal properties across the country.

PBS owns or leases 8,800 assets, maintains an inventory of more than 370 million square feet of workspace, and preserves more than 500 historic properties.

www.gsa.gov/pbs

- Construction
- A&E Services
- Janitorial
- Landscape
- Interior Design
- Asbestos Removal
- HVAC
- Lighting
- Security
- Window Washing
- Demolition
- Painting
- Electrical
- Concessions
- Leasing

AGENCY OVERVIEW (CONT.)

Federal Acquisition Services (FAS)

GSA is America's only source solely dedicated to procuring goods and services for government.

As an integral part of GSA, FAS possesses unrivaled capability to deliver comprehensive products and services across government at the best value possible

<https://www.gsa.gov/fas>

www.gsaauctions.gov

- Environmental
- Moving Services
- Staffing
- Transportation
- Law Enforcement Equipment
- Furniture
- Office Supplies
- Telecom & Network Services
- Travel Services
- Emergency Preparedness & Response Equipment
- Information Technology
- Professional Services

AGENCY OVERVIEW (CONT.)

Office of Small and Disadvantaged Business Utilization (OSDBU)

WE BELIEVE IN SMALL BUSINESS FIRST

According to the Small Business Act as amended by Public Law 95-507, the Office of Small & Disadvantaged Business was established to:

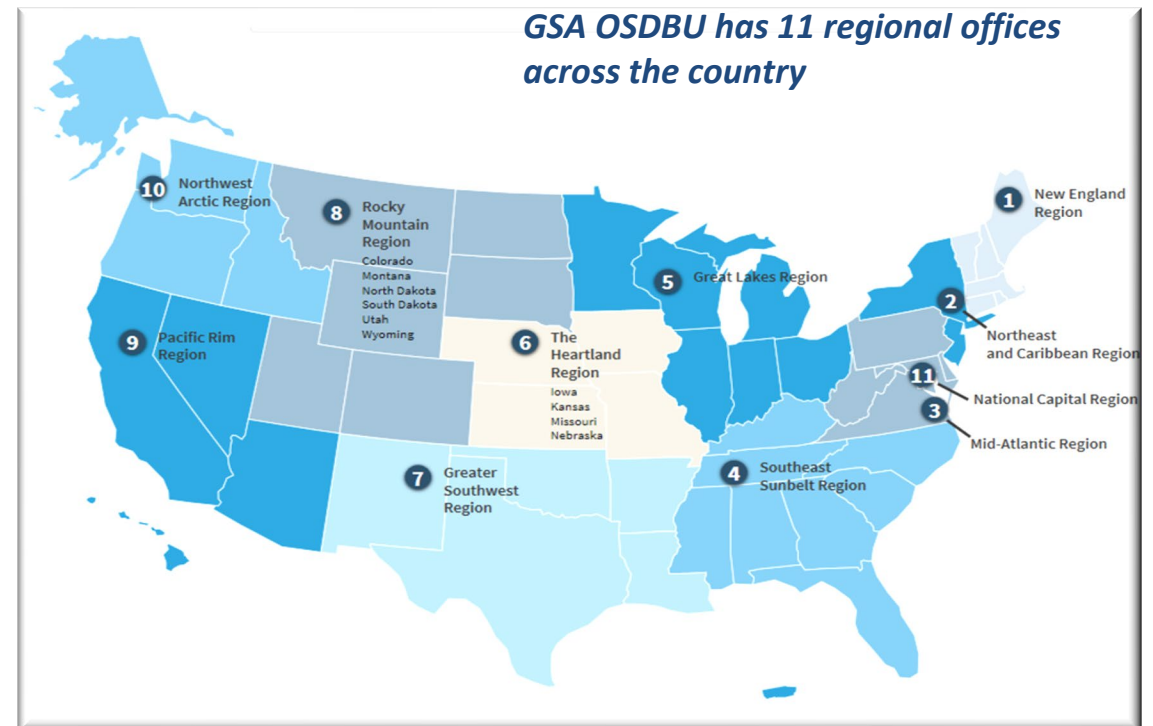
- Advocate, within each Federal Executive Agency, for the maximum practicable use of all designated small business categories within the Federal Acquisition process.
- Ensure inclusion of small businesses as sources for goods and services in federal acquisitions as prime contractors and subcontractors.
- Manage the small business utilization programs for each respective organization.

www.gsa.gov/small-business

AGENCY OVERVIEW (CONT.)

Office of Small and Disadvantaged Business Utilization (OSDBU)

- Small Business Goaling
- Small Disadvantaged Business (SDB)
- 8(a)
- Women-owned Small Business
- Historically Underutilized Business Zone (HUBZone)
- Veteran-owned Small Business
- Service Disabled Veteran-owned Small Business
- Small Business
- Subcontracting Program
- Forecast of Contracting Opportunities



www.gsa.gov/contactgroup/small-business-support

AGENCY OVERVIEW (CONT.)

GSA Small Business Support

Name	Phone	Email	Region
William (Bill) Strobel Small Business Specialist	816-926-3258	William.strobel@gsa.gov	IA, KS, MO, NE
Jerry Smith Small Business Specialist	617-565-8102	Jerry.d.smith@gsa.gov	CT, MA, ME, NH, RI, VT
Kimberly Hutchinson Small Business Specialist	312-353-1889	Kimberly.hutchinson@gsa.gov	IL, IN, MI, MN, OH, WI
Helena Koch Small Business Specialist	215-518-9778	Helena.koch@gsa.gov	DE, MD, NJ, PA, VA, WV
Albert Garza Small Business Specialist	817-978-2828	Albert.Garza@gsa.gov	AR, LA, NM, OK, TX
Major George, Jr. Small Business Specialist	404-215-6740	Major.george@gsa.gov	AL, FL, GA, KY, MS, NC, SC, TN

<https://www.gsa.gov/small-business/small-business-resources/contact-information-for-small-business-support>

AGENCY OVERVIEW (CONT.)

Small Business Training



GSA Interact
Join Interact today and gain access to the many groups that focus on topics from GSA Schedules to sustainability and beyond.

- <https://interact.gsa.gov>



- GSA Videos
- Search "GSA Office of Small and Disadvantaged Business Utilization"

**GSA
TRAINING FOR SMALL
BUSINESS**

- www.gsa.gov/smallbiztraining

**GSA
EVENTS & TRAINING**

- www.gsa.gov/events

GSA FORECAST OF CONTRACT OPPORTUNITIES

HOW TO ACCESS THE FORECAST TOOL:

The screenshot shows the GSA Forecast Tool interface. On the left is a sidebar with filter options: Keyword Search, Agency, Organization, Place of Performance, Naics Code, Estimated Award FY-QTR, Acquisition Strategy, Contract Type, and Award Status. The main content area displays a list of contract opportunities. Annotations with red arrows point to specific features: 'Download to Excel and Share' points to the 'Export CSV' button; 'Keyword Search' points to the search bar; 'Filter Options' points to the sidebar filters; 'Search by NAICS Code' points to the 'Naics Code' filter; and 'Click Description Title to View Details' points to a contract title. The contract details shown include: 'DDO OIG - OFFICE SPACE AT PJKK', 'USAO Schwartz FDB 4th and 6th Floor Server Room AC Replacement', and 'G3 Exciter 3'.

BACKGROUND:

- Focuses on acquisition planning and increases awareness of potential prime and subcontracting opportunities.
- The goal is to help both GSA buyers and vendors easily communicate around potential contracting opportunities.
- The tool includes information for GSA, Department of Interior, Department of Labor, U.S. Small Business Administration, U.S. Office of Personnel Management, U.S. Nuclear Regulatory Commission, and U.S. Department of Veterans Affairs
- Forecast Website Access:
 - <https://acquisitiongateway.gov/forecast>
 - <https://www.fbf.gov>
 - <https://www.acquisition.gov/procurement-forecasts>

GSA SUBCONTRACTING (NATIONWIDE)

- When a large business receives a federal contract over \$750,000 (\$1.5 million for construction contracts)
- Utilize GSA's Subcontracting Directory and [GSA's eLibrary](#) to find potential large prime business contractors.
- Small businesses must contact prime contractors directly

www.gsa.gov/subdirectory
www.gsaelibrary.gsa.gov

Subcontracting Directory

Disclaimer
The General Services Administration (GSA) obtains the names and addresses for this listing from the Federal Procurement Data System (FPDS) when a large business receives a federal contract over \$750,000 (\$1.5 million for construction contracts).
Please note that GSA does not have the authority to require a prime contractor to use a particular small business. However, GSA's Small Business Technical Advisors (SBTAs) can provide assistance to small businesses on how to market their products and services to the prime contractors in this directory. [Locate an SBTA.](#)

Contractor name:
NAICS code:
Vendor state:

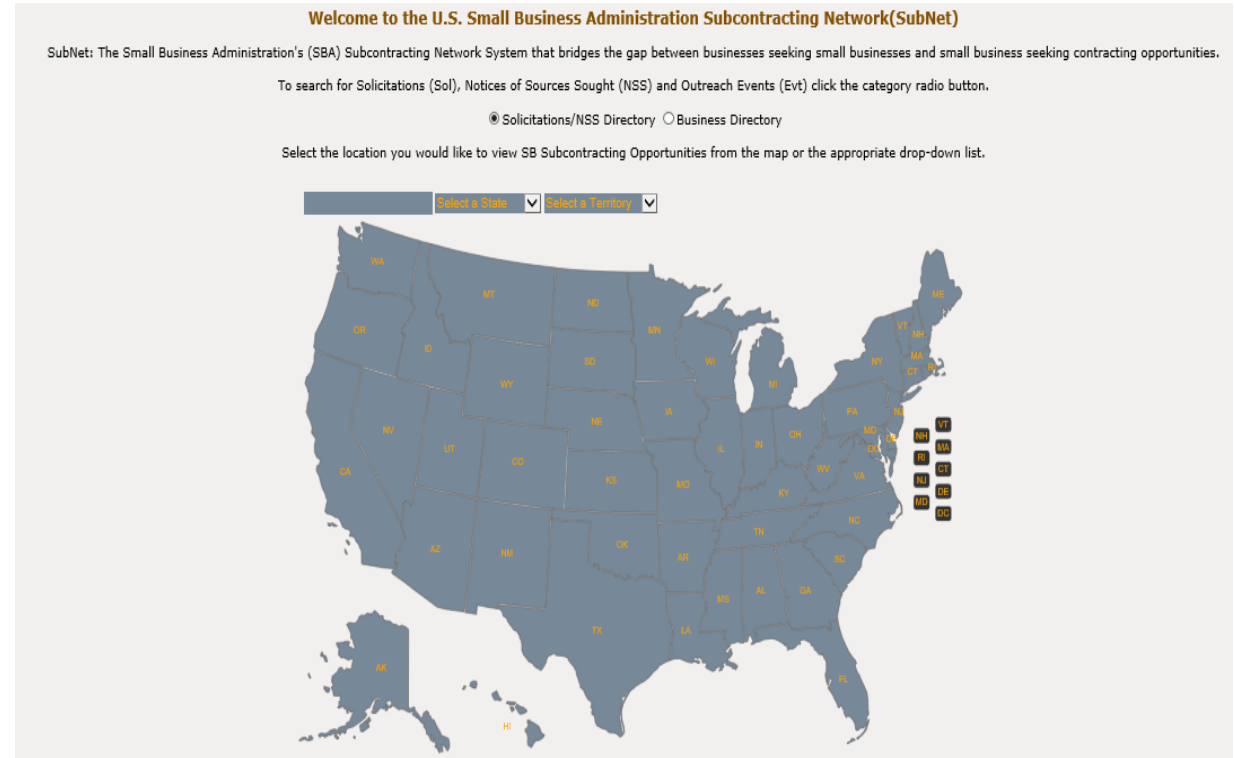
Search directory

NAICS Code	Contractor Name	Street	Vendor City	Vendor State	Zip	Vendor Phone Number
236220	AECOM TECHNICAL SERVICES, INC.	300 S GRAND AVE, SUITE 1100	LOS ANGELES	CA	90071-3173	(757) 306-6741
236220	SWINERTON BUILDERS	260 TOWNSEND ST	SAN FRANCISCO	CA	00009-4107	(303) 241-7407
236220	ATKINSON/CLARK A JOINT VENTURE	18201 VON KARMAN STE 800	IRVINE	CA	92612-1092	(301) 272-6893
236220	VANIR CONSTRUCTION MANAGEMENT, INC.	4540 DUCKHORN DR STE 300	SACRAMENTO	CA	95834-2597	(916) 575-8888
236220	STRONGHOLD ENGINEERING INCORPORATED	2000 MARKET ST	RIVERSIDE	CA	92501-1769	(951) 684-9303

Previous **1** Next

SBA Subcontracting Network Database (SUBNet)

The Small Business Administration's Subcontracting Network database (SubNet) will help bridge the gap between businesses seeking small businesses and small businesses seeking contract opportunities



https://eweb1.sba.gov/subnet/client/dsp_Landing.cfm

GSA MULTIPLE AWARD SCHEDULES (MAS)

WHAT IS A GSA MAS?

- The GSA Multiple Award Schedule (MAS) Program, also referred to as the “Schedule,” is the premier contract vehicle for the federal government.
- The Schedule Program is a long term governmentwide contract between commercial suppliers and the federal government.
- Suppliers give federal, and in some cases state and local buyers (including tribal governments and some educational institutions), access to millions of commercial products and services at negotiated ceiling prices.
- Schedule purchases represent approximately 21 percent of overall federal procurement spending—approximately \$42 Billion per year.

www.gsa.gov/masroadmap

WHAT IS A GSA MAS? (CONT.)

- Multiple Award, Indefinite-Delivery, Indefinite-Quantity (IDIQ) contracts
 - 5-year base period and three 5-year option periods
 - Performance requirements established at the order level to meet the federal customer's specific needs
 - Single standing solicitation open continuously posted on SAM.gov
 - Over 19,000 Schedule contracts -- 80% are with small businesses
- ✓ A contract
 - ✓ Another arena to bid on opportunities
 - ✓ Increases visibility to government customers
 - ✗ Not a certification
 - ✗ No guaranteed sales
 - ✗ Not mandatory to do business with the government
 - ✗ Not mandatory for other agencies to use
 - ✗ Not used for Construction (236220)

WHO ARE GSA'S CUSTOMERS?



THE 12-MAS CATEGORIES

IT

**Professional
Services**

**Industrial
Products &
Services**

Transportation

Travel

Human Capital

Office MGMT

Furniture

Facilities

**Scientific
MGMT**

Security

Miscellaneous

OVERVIEW OF MAS CONSOLIDATED SCHEDULE

MAS Consolidation Structure (Example)

Large Category					
Furniture and Furnishings	Subcategory				
	Flooring	Misc. Furniture	Household, Dormitory & Quarters Furniture	Packaged Furniture	Healthcare Furniture
	Signs	Furniture Services	Fitness Solutions	Office Furniture	

MAS SUPPORTS SMALL BUSINESS UTILIZATION

MAS promotes small business utilization by setting aside certain Schedules only for small businesses, encouraging set-asides at the order level, and through use of socioeconomic preference.

- Total Small Business Set-Asides at the Schedule Level



Also:

- Human Capital & Training Solutions (HCaTS-SB)
- One Acquisition Solution for Integrated Services (OASIS-SB)
- Veterans Technology Services 2 (VETS 2) – (SDVOSBs)

CREATING A FEDERAL BUSINESS PLAN

- **Before committing to the Schedule contract process, experts recommend that firms create a business plan that includes items such as:**
 - An estimate of the expected Return on Investment
 - A marketing plan
 - A determination of whether or not you have dedicated personnel for this new venture.
- **Market Research should also be conducted to determine:**
 - Which Federal agencies have purchased my product or service?
 - Where are those agencies located?
 - What was the price of those sales?
 - What are the buying trends and forecasted sales for my product or service?

DOES GSA BUY WHAT I SELL?

- **PRODUCTS:** Hospitality, Cleaning, & Chemicals, Office Solutions, Lighting, Laboratory, Scientific, & Medical, Tools, Hardware & Machinery, IT Solutions & Electronics, Security, Recreation & Apparel, Buildings & Industrial, Vehicles & Watercraft, Furniture & Furnishings
- **SERVICES:** Environmental, Moving Services, Staffing, Transportation, Information Technology, Law Enforcement Equipment, Professional Training, Telecom & Network Services, Janitorial, Emergency Preparedness & Response Equipment, Landscape, Interior Design

www.elibrary.gsa.gov

IDENTIFY THE APPROPRIATE LARGE AND SUBCATEGORY

The screenshot shows the GSA eLibrary homepage. At the top, there's a navigation bar with links like Home, eBuy - quotes, GSA Advantage - online shopping, and Help. Below this is a search bar with a dropdown menu set to 'all the words' and a 'Search' button. A red circle highlights the search bar, and a red arrow points from a text box below to it. To the right of the search bar is a 'Quick Search' section with a 'Select a Contract vehicle' button, also circled in red. A red arrow points from a text box below to this button. The main content area includes a 'Category Guide' with various product categories, a 'News...' section, and a 'Get Quotes' section. There are also 'Additional Information' sections for Customers and Contractors. The footer contains a warning message and the date 10/3/2019.

You can use the search box by entering keywords or NAICS that relate to your product or service

You can view quick search to see a list of contract vehicles

SCHEDULE SALES QUERY PLUS (SSQ+)

The Schedule Sales Query Plus (SSQ+) enables you to easily access the sales, business size and NAICS information reported by our GSA Schedule contractors.



<https://d2d.gsa.gov/report/fas-schedule-sales-query-plus-ssq>

THINGS TO CONSIDER

Minimum Qualifying Sales:

- You must generate at least \$25,000 in sales within the first 2 years of your GSA Schedule contract and at least \$25,000 each year thereafter.
- The average time it takes to secure a contract is between 18-24 months (according to the SBA).
- The government may cancel your schedule contract in accordance with clause 552.238-73, for failure to meet minimum sales criteria, specified above.

Market Research & Marketing

- Market research and marketing your GSA Schedule contract is critical to your success!

PREREQUISITES

- Must be in business for two years and you must provide two years of financial statements
- Ability to demonstrate past performance
- Products must be commercially available
- Products must be compliant with the Trade Agreements Act

MAS STARTUP SPRINGBOARD and FASTLane

Startup Springboard

In lieu of the 2-year corporate experience requirement, you can now:

- Use professional experience of executives and key personnel as a substitute
- Use project experience of key personnel, and
- Provide financial documentation that demonstrates the company's financial responsibility in lieu of submitting 2 years of financial statements.
- For instructions and information, please visit www.gsa.gov/masroadmap
 - Click on "GSA MAS Roadmap-Learn and Understand"
 - Click on "Startup Springboard"

FASt Lane

- Vendors must respond to any inquiries from GSA within the time frames laid out:
 - Less than 48 hours for contract eMods.
 - As quickly as 45 days for new eOffers.
- *Only* those assigned under Information Technology Categories (ITC) are eligible for FASt Lane. No other categories are eligible.
- Submit [FASt Lane Eligibility Checklist](#) as part of your eOffer or eMod package.
- For instructions and information, please visit www.gsa.gov/fastlane

System for Awards Management (SAM)

- You must have an active SAM registration within 1 year of your GSA Multiple Award Schedules (MAS) application
- SAM confirms your company meets eligibility requirements to do business with the government
- eOffer will automatically pull your SAM registration information
- Questions? Visit the Federal Service Desk at [fsd.gov](https://www.fsd.gov)
- Visit [sam.gov](https://www.sam.gov)

REQUIRED TRAINING

Pathways to Success

- Guidance on GSA's Multiple Award Schedule contracts
- Guidance on how to be a successful vendor, process requirements, and guidance on the offer process.
- **Completed within 1 year of application**
- Visit the GSA Roadmap
 - to take the course

Readiness Assessment

- Mandatory process that walks you through questions that help you determine if pursuing a GSA Schedule is the right business decision for your company.
- **Completed within 1 year of application**
- Visit the GSA Roadmap
 - to take the course

www.gsa.gov/masroadmap

MAS ROADMAP

MAS Roadmap

Overview



MAS Prospective Contractors: Read Me First



MAS Roadmap: Learn and Understand



MAS Roadmap: Prepare



MAS Roadmap: Gather Information



MAS Roadmap: Finalize and Submit Offer



MAS Roadmap: Post Submission

Current Schedule contractors

Understanding the Process of Becoming a GSA Multiple Award Schedule (MAS) Contractor

Welcome to the MAS Roadmap, where you can gain the knowledge and understanding necessary to submit an offer to GSA to become a MAS contractor.

Under the MAS Program, GSA issues long-term, governmentwide contracts that provide federal, state, and local government buyers access to commercial products, services, and solutions at pre-negotiated prices.

If you become a MAS contractor you will be able to:

- Sell products and services directly to government agencies using streamlined ordering procedures
- Maintain compliance with federal regulations and policies
- Offer products and services at fair and reasonable prices

If you decide to submit an offer to GSA to be considered for a MAS contract, you will need to give complete and accurate information that describes your company's:

- Financials
- Experience
- Past performance
- The commercial products, services, and/or solutions you are offering

www.gsa.gov/masroadmap

LOCATE, READ, AND UNDERSTAND THE MAS SOLICITATION

Download the GSA MAS Solicitation:

1. Visit www.gsaelibrary.gsa.gov
2. type "MAS" into the search bar
3. Click "MAS"
4. Click on "Contractors click here to view the current solicitation on sam.gov" box
5. Under "Attachments/Links" scroll down, Click "SOLICITATION DOCUMENT ..."



An update has been made to this contract opportunity with new attachments added. Please click [here](#) to view the latest update and attachments.

NOTE: You will find the instructions in Section I. Offer Preparation Instructions and Evaluation Criteria .

Attachments/Links	
Links	
Display Name	Update Date
SF30 Attachment for Refresh Mod 47QSMD20R0001.pdf	Jul 20, 2023
MAS Available Offerings	Jul 20, 2023
IBRAttachment_47QSMD20R0001_Ref_17.pdf	Jul 20, 2023
Travel_Category_Attachment_Sol_47QSMD20R0001_Amd_17.pdf	Jul 20, 2023
Transportation and Logistics Services_Category_Attachment_Sol_47QSMD20R0001_Amd_17.pdf	Jul 20, 2023
Security and Protection_Category_Attachment_Sol_47QSMD20R0001_Amd_17.pdf	Jul 20, 2023
Scientific Management and Solutions_Category_Attachment_Sol_47QSMD20R0001_Amd_17.pdf	Jul 20, 2023
Professional Services_Category_Attachment_Sol_47QSMD20R0001_Amd_17.pdf	Jul 20, 2023
Miscellaneous_Category_Attachment_Sol_47QSMD20R0001_Amd_17.pdf	Jul 20, 2023
Information Technology_Category_Attachment_Sol_47QSMD20R0001_Amd_17.pdf	Jul 20, 2023
Industrial Products and Services_Category_Attachment_Sol_47QSMD20R0001_Amd_17.pdf	Jul 20, 2023
Human Capital_Category_Attachment_Sol_47QSMD20R0001_Amd_17.pdf	Jul 20, 2023
Furniture and Furnishings_Category_Attachment_Sol_47QSMD20R0001_Amd_17.pdf	Jul 20, 2023
Facilities_Category_Attachment_Sol_47QSMD20R0001_Amd_17.pdf	Jul 20, 2023
Office Management_Category_Attachment_Sol_47QSMD20R0001_Amd_17.pdf	Jul 20, 2023
SOLICITATION DOCUMENT FOR 47QSMD20R0001.pdf	Jul 20, 2023

eOffer HOW TO SUBMIT

eOffer Checklist

- Review the MAS Roadmap and MAS Solicitation
- Pathway to Success & Readiness Assessment Training
- Do you have a Unique Entity Identifier (UEI) #?
- Did you register in sam.gov

eOffer/eMod
eOffer/eMod is a tool to submit Contract Offers and Contract Modification requests to GSA Federal Acquisition Service online.

Home Help

- Account Registration**
Register Account
Register new Account
- Contract Offers**
Prepare an Offer
Prepare, Submit, or Update an eOffer
Before you begin...
- Contract Modifications**
Submit a Modification
Prepare, Submit, and Correct a Modification Request
Before you begin...
- FAS Sales Reporting**
Report Sales
Report Sales Data

Attention Contractors! Want to learn about modification best practices, specifically Economic Price Adjustment modifications? Please view a recent [Interact post](#) for best practices and a helpful Frequently Asked Question document.

Attention eMod Users:
As of 10/08/2022 you no longer need to submit a modification request to update your Industrial Funding Fee (IFF) Point of Contact (POC). To update your IFF POC, email your Administrative Contracting Officer (ACO). Not sure who your ACO is? Use the [ACO Locator Tool](#) found at the bottom of the Vendor Support Center homepage. If no ACO is assigned to your contract, contact your Contracting Officer.

Please note! The window for our annual FAS ID user recertification for the eOffer/eMod system has closed. If you failed to take action to recertify and need to regain access to eOffer/eMod, please contact the help desk at eooffer@gsa.gov or 1-866 472-9114.

eOffer/eMod FAS ID Guidelines
Contractors must use FAS ID multi-factor authentication to access eOffer/eMod.

Who must Register to use FAS ID for eOffer/eMod?
Offerors/contractors that have not already registered for a FAS ID for another GSA application (FAS Sales Reporting Portal (SRP), GSA Advantage Purchase Order Portal, GSA Vendor Portal, the Mass Mod Portal, eBuy, etc.).

Learn more about

- eOffer
- eMod
- FAS ID User Guide
- Authorized Negotiators
- Subcontracting Plan Model Template
- Readiness Assessment

eooffer.gsa.gov

REQUIRED DOCUMENTS

Document Name	Definition
Agent Authorization Letter	<ul style="list-style-type: none">• If applicable. Must be signed by a company official.
Readiness Assessment	<ul style="list-style-type: none">• Completed and Signed by Officer of the Company (Offeror). Not accepted from Consultants or Agents. Must be completed/dated within 1 year from date of offer.
Pathways to Success	<ul style="list-style-type: none">• A copy of the Training Certificate should be uploaded.
Past Performance	<ul style="list-style-type: none">• Contractor Performance Assessment Reporting System (CPARS), Narrative Customer References, Relevant Work Performed
Subcontracting Plan	<ul style="list-style-type: none">• Must be submitted by “Other than small companies,” if the contract value is expected to be \$750,000 or more, and has a possibility of subcontracting opportunities.

Ensure the offer is within scope for the SINs Applied

REQUIRED DOCUMENTS (CONT.)

Document Name	Definition
Commercial Sales Practice Format (CSP-1)	<ul style="list-style-type: none"> • Template provided to outline commercial sales only. Sales should be provided for each SIN you are applying to. Will ask about any written discount policies and if these discounts are better than or equal to the pricing offered to the government.
Financial Statements (2 Years)	<ul style="list-style-type: none"> • From date of offer (Balance Sheet, Income Statement, Net Income/Loss). Provide an explanation for any negative financial information disclosed, including negative equity or income.
Price Proposal Template	<ul style="list-style-type: none"> • Outlines prices you will offer to the government. This document should not be modified in any way. Do not leave any sections blank to avoid a possible rejection of your offer.
Pricing Support (Invoices/SOW)	<ul style="list-style-type: none"> • Should be the same percentage discounts being offered in the CSP-1. Should show the same prices in the Price Proposal Template (invoices/SOW dated in current year).
Commercial Price List or Market Rate Sheet	<ul style="list-style-type: none"> • (Whichever applies) List of current Commercial Prices dated between 1 to 3 years of offer.
Professional Compensation Plan	<ul style="list-style-type: none"> • Submission of the general compensation practices printed in the offeror's employee handbook is often sufficient. State uncompensated overtime.

REQUIRED DOCUMENTS (CONT.)

Document Name	Definition
Technical Proposal	<ul style="list-style-type: none"> • A Technical Proposal is a description of the items being offered in sufficient detail, and is similar to how businesses would respond to RFPs and RFQs. • It should confirm all the information that you have submitted.
Letter of Supply	<ul style="list-style-type: none"> • This is a form letter that binds the supplier or manufacturer to the GSA Schedule contract holder, to ensure products will be provided for the duration of the contract.
Previous FSS Rejections	<ul style="list-style-type: none"> • If your company has received any previous Schedule contract offer rejections, you should include copies of any rejection or cancellation letters received within the last 2 years of your offer. • Be sure to include the name and phone number of the assigned GSA contract specialist or CO, and include the contract number and price list for that previously cancelled Schedule contract.
Previous Cancellations	<ul style="list-style-type: none"> • A copy of the cancellation letter or notification • Current Federal sales in excess of \$25,000, as evidenced by copies of contractual documents that identify the Federal entity and the date and value of the product or services provided, Demonstration that there is a reasonable expectation that any future award will comply with clause I-FSS-639 Contract Sales Criteria, • A marketing plan detailing the steps you plan to take to generate sales through a new GSA Schedule contract.

GSA Multiple Award Schedules (MAS)

MAS RESOURCES

MAS Office Hours Monthly Webinars

gsa.gov/events to view the calendar

Register for the Monthly MAS Office Hours Webinars directly

https://gsa.zoomgov.com/webinar/register/WN_EETVm2LNRH2MeM90Kg_D-A

View previous MAS Office Hours webinars

<https://www.youtube.com/playlist?list=PLvdwyPgXnxxX3I6FfCXIB5GK0QKfi1EEq>

GSA MAS Questions

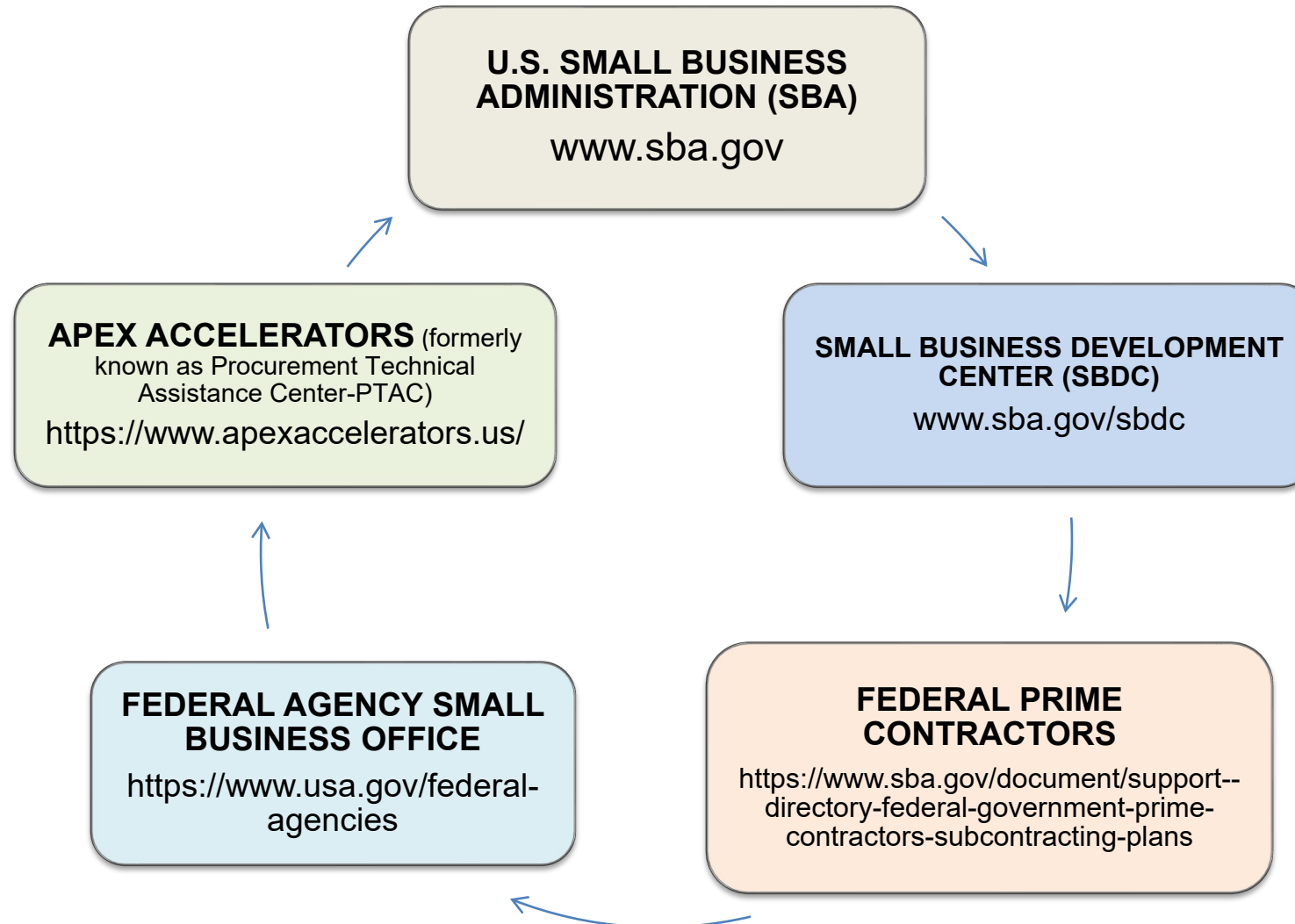
Email: MASPMO@gsa.gov

NOTE: GSA Webinar on “The Do’s and Don’ts of Submitting a MAS Proposal” will be held on May 14, 2024 from 10:00-11:30 am PST. We will send the registration link out next month.



SMALL BUSINESS RESOURCES

Small Business Resources



Anthony Caruso

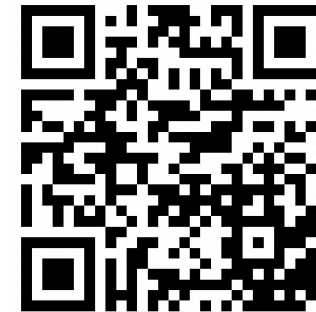
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GSA Region 9 – Pacific Rim
California, Hawaii, Nevada & Arizona

VISIT OUR GSA SMALL BUSINESS WEBSITE



Small Business | GSA

www.gsa.gov